



# OMV Group in figures 2015

OMV Aktiengesellschaft

## Index

[At a glance](#)

[Key figures of OMV Group](#)

[Key figures by segments](#)

[OMV employees, HSSE](#)

[Upstream](#)

[Downstream](#)

[Downstream Oil](#)

[Downstream Gas](#)

[Market indicators](#)

[Key OMV share data](#)

[Abbreviations and definitions](#)

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## At a glance

	2015	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011
Total hydrocarbon production in kboe/d	303	309	288	303	288
Filling stations	3,795	4,135	4,192	4,432	4,484
Refining capacity in mn t <sup>3,4</sup>	17.8	17.4	17.4	22.0	22.3
Natural gas sales volumes in TWh <sup>5</sup>	110	114	126	148	136
Natural gas trading volumes in TWh <sup>6</sup>	493	360	285	281	134
Return On Average Capital Employed (ROACE) in % <sup>7</sup>	(6)	3	11	11	11
Return On Equity (ROE) in %	(9)	4	11	13	13
Gearing ratio in %	28	34	30	26	34
Payout ratio in %	n.m.	147	35	29	32

<sup>1</sup> Figures for 2014 were adjusted according to IAS 8

<sup>2</sup> As of 2014, figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>3</sup> Since 2013, Bayernoil refinery is excluded

<sup>4</sup> After the finalization of the Petrobrasi refinery modernization, the opportunity was taken to demonstrate the maximum throughput of the refineries based on a timeframe of the best 30 consecutive days. As a result, OMV's total annual refining capacity has been updated from 17.4 mn t to 17.8 mn t as of 2015. Previously reported figures were not adjusted accordingly

<sup>5</sup> As of 2015, this KPI reflects only third-party volumes and excludes trading volumes. Historical figures were adjusted accordingly

<sup>6</sup> As of 2015, this KPI reflects only third-party volumes. Historical figures were adjusted accordingly

<sup>7</sup> As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "Abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

## Key figures of OMV Group

<b>Statement of income</b> in EUR mn	<b>2015</b>	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011 <sup>3</sup>
Sales	22,527	35,913	42,414	42,649	34,053
Earnings Before Interest and Taxes (EBIT)	(2,006)	969	2,602	3,104	2,494
Clean CCS EBIT <sup>4</sup>	1,390	2,238	2,645	3,407	2,530
Financial result	97	(177)	(311)	(246)	(273)
Profit from ordinary activities	(1,909)	792	2,291	2,857	2,221
Taxes on income	654	(265)	(562)	(1,067)	(633)
Net income attributable to stockholders of the parent	(1,100)	278	1,162	1,363	1,079
Clean CCS net income attributable to stockholders of the parent <sup>4</sup>	1,148	1,132	1,112	1,544	1,084

<b>Balance sheet</b> in EUR mn	<b>2015</b>	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011 <sup>3</sup>
Balance sheet total	32,664	33,855	31,848	30,519	28,413
Equity	14,298	14,514	14,545	14,530	13,404
Net debt	4,038	4,902	4,371	3,747	4,603
Average capital employed <sup>5</sup>	19,972	19,760	17,669	18,118	17,060

<sup>1</sup> Figures for 2014 were adjusted according to IAS 8

<sup>2</sup> As of 2014, figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>3</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>4</sup> Adjusted for special items. Clean CCS figures exclude inventory holding gains/losses (CCS effects) resulting from the fuels refineries and OMV Petrol Ofisi

<sup>5</sup> As of 2012, the definition for average capital employed was adjusted. Please see section "Abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

## Key figures of OMV Group

<b>Cash flow</b> in EUR mn	<b>2015</b>	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011
Cash flow from operating activities	2,834	3,666	4,124	3,813	2,514
Cash flow from investing activities	(2,874)	(3,394)	(3,981)	(2,279)	(3,106)
Investments	(3,066)	(3,910)	(4,816)	(2,498)	(3,316)
Disposals	193	516	835	218	210
Cash flow from financing activities	758	(342)	(641)	(658)	21
Cash and cash equivalents at year-end	1,348	649	705	1,227	359
Free cash flow	(39)	272	142	1,533	(592)
Free cash flow after dividends	(569)	(377)	(485)	907	(1,034)

<b>Overview key figures</b>	<b>2015</b>	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011 <sup>3</sup>
Net Operating Profit After Tax (NOPAT) in EUR mn <sup>4</sup>	(1,119)	627	1,978	1,976	1,881
Return On Average Capital Employed (ROACE) in % <sup>4</sup>	(6)	3	11	11	11
Return On Equity (ROE) in %	(9)	4	11	13	13
Equity ratio in %	44	43	46	48	47
Gearing ratio in %	28	34	30	26	34

<sup>1</sup> Figures for 2014 were adjusted according to IAS 8

<sup>2</sup> As of 2014, figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>3</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>4</sup> As of 2012, the definitions for NOPAT and average capital employed were adjusted. Please see section "Abbreviations and definitions" in the Annual Report for details. Historical figures were adapted accordingly

## Key figures by segments

<b>Capital expenditure by segments</b> in EUR mn	<b>2015</b>	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011
Upstream <sup>3</sup>	2,140	2,951	4,431	1,598	2,066
Downstream	608	850	776	786	1,042
thereof Downstream Oil	546	607	506	435	575
thereof Downstream Gas	62	243	270	351	468
Corporate and Other	21	31	32	42	37
<b>Group</b>	<b>2,769</b>	<b>3,832</b>	<b>5,239</b>	<b>2,426</b>	<b>3,146</b>

<b>Sales to external customers</b> in EUR mn	<b>2015</b>	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011
Upstream	1,017	1,489	1,043	1,387	766
Downstream	21,506	34,419	41,366	41,257	33,282
thereof Downstream Oil	17,290	27,787	29,330	29,551	26,426
thereof Downstream Gas	4,215	6,632	12,035	11,707	6,856
Corporate and Other	4	4	5	5	5
<b>Group</b>	<b>22,527</b>	<b>35,913</b>	<b>42,414</b>	<b>42,649</b>	<b>34,053</b>

<sup>1</sup> Figures for 2014 were adjusted according to IAS 8

<sup>2</sup> As of 2014, figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>3</sup> 2013: Includes the acquisition of Upstream assets from Statoil

## Key figures by segments

EBIT in EUR mn	2015	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011 <sup>3</sup>
Upstream	(2,371)	1,466	1,990	2,743	2,091
Downstream	334	(538)	659	459	521
thereof Downstream Oil	890	(338)	658	417	282
thereof Downstream Gas	(555)	(200)	1	43	239
Corporate and Other	(48)	(63)	(53)	(66)	(69)
Consolidation: Elimination of inter-segmental profits	79	104	7	(33)	(48)
<b>Group</b>	<b>(2,006)</b>	<b>969</b>	<b>2,602</b>	<b>3,104</b>	<b>2,494</b>

Clean CCS EBIT in EUR mn <sup>4</sup>	2015	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011 <sup>3</sup>
Upstream	139	1,669	2,086	2,824	2,154
Downstream	1,178	604	598	672	483
thereof Downstream Oil	1,209	503	461	488	243
thereof Downstream Gas	(30)	101	137	184	240
Corporate and Other	(43)	(48)	(46)	(56)	(59)
Consolidation: Elimination of inter-segmental profits	116	13	7	(33)	(48)
<b>Group</b>	<b>1,390</b>	<b>2,238</b>	<b>2,645</b>	<b>3,407</b>	<b>2,530</b>

<sup>1</sup> Figures for 2014 were adjusted according to IAS 8

<sup>2</sup> As of 2014, figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>3</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>4</sup> Adjusted for special items. Clean CCS figures exclude inventory holding gains/losses (CCS effects) resulting from the fuels refineries and OMV Petrol Ofisi

## Key figures by segments

<b>EBITD</b> in EUR mn <sup>1</sup>	<b>2015</b>	2014 <sup>2</sup>	2013 <sup>3</sup>	2012	2011 <sup>4</sup>
Upstream	1,821	3,292	3,361	4,059	3,101
Downstream	1,255	759	1,464	1,137	1,091
thereof Downstream Oil	1,439	553	1,240	1,014	810
thereof Downstream Gas	(184)	206	224	122	281
Corporate and Other	(9)	(21)	(12)	(25)	(27)
Consolidation: Elimination of inter-segmental profits	79	104	7	(33)	(48)
<b>Group</b>	<b>3,145</b>	<b>4,134</b>	<b>4,820</b>	<b>5,137</b>	<b>4,117</b>

<b>Clean CCS EBITD</b> in EUR mn <sup>1, 5</sup>	<b>2015</b>	2014 <sup>2</sup>	2013 <sup>3</sup>	2012	2011 <sup>4</sup>
Upstream	1,835	3,323	3,367	4,036	3,119
Downstream	1,823	1,240	1,100	1,292	1,041
thereof Downstream Oil	1,750	1,015	871	1,041	760
thereof Downstream Gas	73	225	228	251	281
Corporate and Other	(3)	(6)	(5)	(16)	(16)
Consolidation: Elimination of inter-segmental profits	116	13	7	(33)	(48)
<b>Group</b>	<b>3,770</b>	<b>4,569</b>	<b>4,469</b>	<b>5,279</b>	<b>4,095</b>

<sup>1</sup> EBITD: Earnings Before Interest, Taxes and Depreciation

<sup>2</sup> Figures for 2014 were adjusted according to IAS 8

<sup>3</sup> As of 2014, figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>4</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>5</sup> Adjusted for special items. Clean CCS figures exclude inventory holding gains/losses (CCS effects) resulting from the fuels refineries and OMV Petrol Ofisi

## OMV employees, HSSE

<b>OMV employees</b> as of December 31	<b>2015</b>	2014	2013	2012	2011
OMV Group employees	24,124	25,501	26,863	28,658	29,800
thereof OMV Petrom employees	16,038	16,948	19,619	21,650	22,912

<b>Health, Safety, Security and Environment (HSSE)</b>	<b>2015</b>	2014	2013	2012	2011
Fatalities (own employees)	1	2	3	1	1
Lost workday injuries (own employees)	11	21	23	34	34
Lost-Time Injury Rate (LTIR) per million hours worked (own employees)	0.26	0.46	0.52	0.66	0.66
Lost-Time Injury Rate (LTIR) per million hours worked (own employees and contractors)	0.27	0.44	0.52	0.69	0.68



## Upstream

### Key producing assets 2015

Country	Field/area	Oil/gas	OMV 2015 production in kboe/d
Romania	Oltenia	Oil + gas	48
Romania	Petromar	Oil + gas	29
Norway	Gullfaks	Oil + gas + NGL	26
Norway	Gudrun	Gas + NGL	21
Romania	Moldova Sud	Oil + gas	20
Romania	Muntenia Vest	Oil + gas	17
Austria	Area 2 Maoel	Oil + gas	13
Romania	Muntenia Central	Oil + gas	11
New Zealand	Pohokura	Gas + NGL	9
New Zealand	Maari	Oil + gas	9

### Key Performance Indicators

	2015	2014	2013	2012	2011
OPEX in USD/boe	13.24	16.60	13.96	12.79	14.30
Exploration expenditure in EUR mn	607	693	627	476	492
Reserve Replacement Rate (three-year average) in %	73	87	93	79	78

### Number of completed wells

	2015	2014	2013	2012	2011
Exploration and appraisal	23	41	39	28	37
Development and production	89	160	192	123	125
<b>Total</b>	<b>112</b>	<b>201</b>	<b>231</b>	<b>151</b>	<b>162</b>

## Upstream

<b>Production</b>	<b>2015</b>	2014	2013	2012	2011
<b>Crude oil and NGL production in mn bbl</b>	<b>55.4</b>	<b>57.8</b>	<b>54.9</b>	<b>59.2</b>	<b>52.2</b>
Romania <sup>1</sup>	27.4	28.0	28.6	28.7	29.3
Austria	5.7	5.8	5.7	5.8	5.8
Northwest Europe, Africa and Australasia <sup>2</sup>	18.3	18.1	15.3	20.2	12.4
Middle East and Caspian <sup>1,3</sup>	4.0	5.9	5.3	4.6	4.7
<b>Natural gas production in bcf</b>	<b>309.5</b>	<b>309.7</b>	<b>279.9</b>	<b>290.6</b>	<b>296.4</b>
Romania <sup>1</sup>	186.2	186.8	183.2	182.1	184.1
Austria	35.9	37.3	41.8	48.6	49.2
Northwest Europe, Africa and Australasia <sup>2</sup>	58.4	53.1	27.3	27.8	27.6
Middle East and Caspian <sup>1,3</sup>	29.0	32.5	27.6	32.0	35.4
<b>Total production in mn boe</b>	<b>110.4</b>	<b>112.9</b>	<b>105.0</b>	<b>111.1</b>	<b>105.0</b>
Romania <sup>1</sup>	61.9	62.6	62.5	62.4	63.4
Austria	11.7	12.0	12.6	13.9	14.0
Northwest Europe, Africa and Australasia <sup>2</sup>	28.0	27.0	19.9	24.8	17.0
Middle East and Caspian <sup>1,3</sup>	8.8	11.3	9.9	9.9	10.6

<sup>1</sup> As OMV holds 51% of OMV Petrom, it is fully consolidated and figures include 100% of OMV Petrom's assets and results

<sup>2</sup> Region consists of Australia, the Faroe Islands, Gabon, Libya, Madagascar, Namibia, New Zealand, Norway, Tunisia and the United Kingdom, and includes exploration only countries

<sup>3</sup> Region consists of Bulgaria, Kazakhstan, Kurdistan Region of Iraq, Pakistan, the United Arab Emirates and Yemen, and includes exploration only countries

## Upstream

<b>Reserves<sup>1</sup></b>	<b>2015</b>	2014	2013	2012	2011
<b>Proved oil and NGL reserves in mn bbl</b>	<b>604.3</b>	<b>615.8</b>	<b>634.3</b>	<b>614.8</b>	<b>627.9</b>
Romania <sup>2</sup>	341.8	355.6	369.6	382.5	394.9
Austria	43.0	45.4	47.5	48.5	46.7
Northwest Europe, Africa and Australasia <sup>3</sup>	188.5	186.6	189.1	150.5	150.8
Middle East and Caspian <sup>2,4</sup>	30.9	28.1	28.1	33.3	35.6
<b>Proved natural gas reserves in bcf</b>	<b>2,375.0</b>	<b>2,658.5</b>	<b>2,776.7</b>	<b>2,795.9</b>	<b>2,796.5</b>
Romania <sup>2</sup>	1,527.5	1,705.2	1,824.6	1,984.5	2,112.9
Austria	246.9	278.9	301.2	341.2	382.0
Northwest Europe, Africa and Australasia <sup>3</sup>	522.9	571.2	528.8	336.6	183.1
Middle East and Caspian <sup>2,4</sup>	77.7	103.2	122.0	133.6	118.5
<b>Total proved reserves in mn boe</b>	<b>1,028.4</b>	<b>1,090.4</b>	<b>1,130.9</b>	<b>1,117.6</b>	<b>1,133.2</b>
Romania <sup>2</sup>	624.7	671.4	707.5	750.1	786.1
Austria	84.2	91.9	97.7	105.4	110.4
Northwest Europe, Africa and Australasia <sup>3</sup>	275.6	281.8	277.2	206.6	181.3
Middle East and Caspian <sup>2,4</sup>	43.9	45.3	48.4	55.5	55.4

<sup>1</sup> Developed and undeveloped reserves as of December 31

<sup>2</sup> As OMV holds 51% of OMV Petrom, it is fully consolidated and figures include 100% of OMV Petrom's assets and results

<sup>3</sup> Region consists of Australia, the Faroe Islands, Gabon, Libya, Madagascar, Namibia, New Zealand, Norway, Tunisia and the United Kingdom, and includes exploration only countries

<sup>4</sup> Region consists of Bulgaria, Kazakhstan, Kurdistan Region of Iraq, Pakistan, the United Arab Emirates and Yemen, and includes exploration only countries

## Downstream Oil

Source of processed crude oil in 1,000 t	API	2015	2014	2013	2012	2011
Algeria	44	1,364	1,174	811	680	660
Austria	22.5–59.1	881	927	846	878	928
Azerbaijan	35.6–46.3	1,172	1,104	1,261	667	254
Egypt	35.3–40.9	89	436	608	618	759
Iran	28.8–33	—	—	—	179	23
Iraq	24.2–47	627	119	448	91	1,110
Kazakhstan	36.3–56.2	2,761	3,651	3,583	3,626	4,219
Kuwait	30.7	69	409	576	566	—
Libya	26.5–58.9	2,298	1,725	3,011	3,451	1,700
Mexico	38.3	691	131	—	—	—
Nigeria	28.8–48.3	180	995	2,414	2,411	2,278
Norway	25.2–38.3	—	713	—	—	—
Pakistan	50.8	—	39	—	—	—
Romania	15.8–31.6	3,710	3,703	3,751	3,119	3,552
Russia	31.1–48.1	1,366	1,096	1,694	1,715	1,571
Saudi Arabia	27.5–38.7	645	922	846	1,193	833
Syria	22.8–38.2	—	—	—	—	364
Tunisia	28.7–57.1	503	19	28	91	139
United Kingdom	26.4–40.7	1	85	244	109	471
Yemen	32.2–43.9	—	63	—	—	—
Others	—	163	191	221	213	529
<b>Total</b>		<b>16,521</b>	<b>17,502</b>	<b>20,341</b>	<b>19,606</b>	<b>19,390</b>

## Downstream Oil

<b>Crude oil processing</b> in 1,000 t	<b>2015</b>	2014	2013	2012	2011
Crude oil	16,521	17,502	20,341	19,606	19,390
Semi-finished products and others	1,264	1,328	1,393	1,424	1,400
<b>Total</b>	<b>17,785</b>	<b>18,830</b>	<b>21,734</b>	<b>21,030</b>	<b>20,790</b>
Utilization rate in %	93	89	92	88	87

<b>Indicator refining margins in USD/bbl</b> <sup>1</sup>	<b>2015</b>	2014	2013	2012	2011
OMV indicator refining margin	7.24	3.28	1.94	3.85	1.83
OMV indicator refining margin East	8.71	1.89	(2.83)	(1.39)	(2.40)
OMV indicator refining margin West	6.76	3.65	3.06	5.08	2.90

<sup>1</sup> As of Q3/14, the standard yield for the calculation of the OMV indicator refining margin has been updated following the finalization of the Petrobrazil modernization program. Previously reported figures were not adjusted accordingly

<b>Total refined product sales</b> in 1,000 t	<b>2015</b>	2014	2013	2012	2011
Petrochemicals	2,296	1,985	2,214	2,203	2,013
Gasoline	4,232	4,582	4,897	4,805	5,183
Jet fuel	2,983	3,061	2,977	2,853	3,130
Diesel fuel	15,278	15,463	14,608	13,939	13,907
Heating oil extra light	1,358	1,845	2,318	2,126	2,052
Fuel oil	1,340	1,491	1,597	1,655	1,960
Bitumen	429	473	634	675	734
Coke	487	444	438	374	407
Others	1,578	1,758	1,793	1,604	1,599
<b>Total</b>	<b>29,982</b>	<b>31,103</b>	<b>31,476</b>	<b>30,234</b>	<b>30,985</b>

<b>Retail</b>	<b>2015</b>	2014	2013	2012	2011
Retail sales volumes in mn t	10.34	9.67	9.53	9.76	9.90

## Downstream Oil

<b>Number of filling stations as of December 31</b>	<b>2015</b>	2014	2013	2012	2011
Austria	350	345	347	362	408
Bosnia-Herzegovina	—	—	—	28	28
Bulgaria	90	89	93	93	93
Croatia	—	—	—	62	62
Czech Republic	204	205	211	215	215
Germany	298	301	305	323	326
Hungary	172	170	169	177	180
Moldova	84	86	86	98	94
Romania	554	544	545	546	545
Serbia	60	61	61	61	61
Slovakia	92	91	94	94	95
Slovenia	106	106	105	104	107
Turkey	1,785	2,137	2,176	2,269	2,270
<b>Total</b>	<b>3,795</b>	<b>4,135</b>	<b>4,192</b>	<b>4,432</b>	<b>4,484</b>

## Downstream Gas

<b>Natural gas sales and trading volumes in TWh</b>	<b>2015</b>	2014	2013	2012	2011
Natural gas sales volumes <sup>1</sup>	110.12	114.35	126.45	147.90	135.98
thereof OMV Trading and EconGas	57.01	56.66	69.92	89.95	83.37
thereof OMV Petrom	45.24	44.29	46.22	48.18	52.37
thereof OMV Turkey	7.86	13.40	10.31	9.77	—
Natural gas trading volumes <sup>2</sup>	493.24	359.76	284.70	280.50	133.58

<b>Gas supply in TWh</b>	<b>2015</b>	2014	2013	2012	2011
Equity supply	67	67	60	58	61
Russia <sup>3</sup>	50	44	43	44	45
Norway <sup>3</sup>	8	8	6	9	10
Others	469	369	312	324	162
<b>Total <sup>4</sup></b>	<b>594</b>	<b>488</b>	<b>422</b>	<b>435</b>	<b>278</b>

<b>Gas logistics</b>	<b>2015</b>	2014	2013	2012	2011
Gas transportation volumes sold entry/exit in TWh <sup>2</sup>	1,492	1,478	1,457	n.a.	n.a.
Average storage volume sold in TWh <sup>2</sup>	20.74	17.85	n.a.	n.a.	n.a.

<sup>1</sup> As of 2015, this KPI reflects only third-party volumes and excludes trading volumes. Historical figures were adjusted accordingly

<sup>2</sup> As of 2015, this KPI reflects only third-party volumes. Historical figures were adjusted accordingly

<sup>3</sup> Long-term third-party gas supply

<sup>4</sup> Deviation between supply and sales volumes due to changes in storage volumes

<b>Power</b>	<b>2015</b>	2014	2013	2012	2011
Net electrical output in TWh	5.4	5.8	4.3	1.7	0.3

## Market indicators

	2015	2014	2013	2012	2011
Average crude price for Brent in USD/bbl	52.39	98.95	108.66	111.67	111.26
Average crude price for Urals in USD/bbl	51.45	97.95	108.30	110.76	109.60
Average CEGH gas price in EUR/MWh <sup>1</sup>	20.65	22.24	27.13	26.56	23.87
Average NCG gas price in EUR/MWh <sup>2</sup>	19.99	21.20	27.10	25.21	22.64
NWE refining margin in USD/bbl <sup>3</sup>	7.14	4.56	4.02	6.86	3.27
Med Urals refining margin in USD/bbl	4.83	2.01	1.67	4.18	1.14
Naphtha contract price in EUR/t	412	626	677	726	666
WECP ethylene in EUR/t <sup>4</sup>	961	1,159	1,230	1,239	1,140
WECP propylene in EUR/t <sup>4</sup>	850	1,113	1,091	1,117	1,118
Ethylene/propylene net margin in EUR/t <sup>5</sup>	419	397	362	325	343
World oil demand in mn bbl/d <sup>6</sup>	94.4	92.8	91.9	90.7	89.5
World oil supply in mn bbl/d <sup>6</sup>	96.4	93.7	91.4	90.9	88.6
Oil product demand in OMV markets in mn t <sup>7,8</sup>	174	169	170	168	169
thereof in Austria in mn t <sup>7</sup>	10.8	10.6	10.9	10.7	11.0
Natural gas demand in OMV markets in bcm <sup>7,9</sup>	225	216	234	233	234
thereof in Austria in bcm <sup>10</sup>	7.9	7.4	8.1	8.6	9.0
Average exchange rate EUR-USD	1.11	1.33	1.33	1.28	1.39
Average exchange rate EUR-RON	4.45	4.44	4.42	4.46	4.24
Average exchange rate EUR-TRY	3.03	2.91	2.53	2.31	2.34

<sup>1</sup> Central European Gas Hub (CEGH)

<sup>2</sup> Net Connect Germany (NCG)

<sup>3</sup> North West European

<sup>4</sup> West European Contract Prices (WECP)

<sup>5</sup> Calculated based on West European Contract Prices (WECP)

<sup>6</sup> Oil (incl. NGL, biofuels) according to International Energy Agency oil market reports

<sup>7</sup> 2015 figures are estimates

<sup>8</sup> OMV oil product markets include Austria, Germany, Bulgaria, Czech Republic, Hungary, Moldova, Romania, Serbia, Slovakia, Slovenia and Turkey

<sup>9</sup> OMV natural gas markets include for 2015 Austria, Croatia, Germany, Italy, Hungary, Romania and Turkey. Figures for 2011-2012 are shown excluding Croatia. (1 cbm = 10.8 kWh)

<sup>10</sup> Source: E-Control GmbH (1 cbm = 11.2 kWh)



## Key OMV share data

Key OMV share data (ISIN: AT0000743059)	2015	2014 <sup>1</sup>	2013 <sup>2</sup>	2012	2011 <sup>3</sup>
Number of outstanding shares in mn <sup>4,5</sup>	326.36	326.26	326.23	326.19	326.07
Market capitalization in EUR bn <sup>5</sup>	8.53	7.18	11.35	8.92	7.64
Year's high in EUR	30.46	36.06	39.69	29.12	34.69
Year's low in EUR	20.70	20.07	27.85	21.29	21.24
Year-end price in EUR	26.13	22.01	34.79	27.36	23.44
Price/Earnings (P/E) <sup>6</sup>	n.m.	25.8	9.8	6.5	6.9
Price/Cash flow (P/CF) <sup>6</sup>	3.0	2.0	2.8	2.3	2.9
Dividend Per Share (DPS) in EUR <sup>7</sup>	1.00	1.25	1.25	1.20	1.10
Payout ratio in %	n.m.	147	35	29	32
Earnings Per Share (EPS) in EUR <sup>6</sup>	(3.37)	0.85	3.56	4.18	3.43
Cash flow per share in EUR <sup>8</sup>	8.68	11.24	12.64	11.69	8.00
Book value per share in EUR <sup>5</sup>	35.76	35.53	35.60	36.49	33.41
Dividend yield in % <sup>6</sup>	3.83	5.68	3.59	4.39	4.69
Total Shareholder Return (TSR) in % <sup>9</sup>	24	(33)	32	21	(21)

<sup>1</sup> Figures for 2014 were adjusted according to IAS 8

<sup>2</sup> As of 2014, figures for 2013 were adjusted due to the implementation of IFRS 11 "Joint Arrangements"

<sup>3</sup> As of March 31, 2012, figures for 2011 were adjusted according to the revised accounting rules for post-employment benefits (IAS 19 revised)

<sup>4</sup> Total number of shares less treasury shares

<sup>5</sup> As of December 31

<sup>6</sup> Based on year-end price

<sup>7</sup> 2015: As proposed by the Executive Board and confirmed by the Supervisory Board. Subject to confirmation by the Annual General Meeting 2016

<sup>8</sup> Cash flow from operating activities

<sup>9</sup> Assuming no reinvestment of dividends

## Abbreviations and definitions

### **bbl, bbl/d**

Barrel (1 barrel equals approx. 159 liters), bbl per day

### **cbm, cf**

Standard cubic meter (32 °F/0 °C), standard cubic feet (60 °F/16 °C)

### **NGL**

Natural Gas Liquids; natural gas which is extracted in liquid form during the production of hydrocarbons

### **boe, boe/d, kboe/d**

Barrel of oil equivalent, boe per day, thousand boe/d

### **mn, bn**

Million, billion

### **t, toe**

Metric tonne, tonne of oil equivalent

For a full list of abbreviations and definitions please see the OMV Annual Report.

### Conversion factors

Crude oil	t	liter	Multiply by	bbl
1 t	1.000	1,168		7.345
1,000 liter	0.856	1,000		6.290
1 bbl	0.136	159		1.000

Natural gas	bn cbm	bn cf	mn toe	mn boe
1 bn cbm	1.000	37.326	0.847	6.221
1 bn cf	0.027	1.000	0.023	0.167
1 mn toe	1.181	44.068	1.000	7.345
1 mn boe	0.161	6.000	0.136	1.000

To convert **bn cbm** to **TWh** multiply by 11.2.

The conversion factors are average values and can vary due to field specifications.